Key Components & Considerations of a Total Mobility Solution

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Global Industry Leading Mobile Office Solution Provider
American Manufacturer, Over 80 Years of Experience
Trusted Brand, ISO 9001 Certified
355 Employees and growing
Havis Facilities:
- Headquarters: Warminster, PA
- Engineering: Detroit, MI
- Molding & Tooling: Ivyland, PA
- Havis Europe, LTD: United Kingdom
▪ Key Components of a **Total Mobility Solution** to successfully solve business problems.

▪ Understand the overall goals and business problems of the mobile workforce: Increasing productivity, while decreasing overall costs and keeping workers safe.

▪ Technology Trends and Shifts, and their impact on fleets for short & long term, adapt
Current Industry Trends

- Adapting to Remote Fleet Management, Hybrid Employees
- Implementing Safety and Sanitization Measures
- Increased Data Visibility, Data Driven Decisions
- 5G Expansion
- Enhanced Connectivity and Telematics
- Expansion of Fleet Electric Vehicles
- Considering the Future of Autonomous Vehicles
Your Total Mobility Solution starts with a business problem and includes:

- **Software** to solve the business problem for the end user
- **Hardware** to run the software inside the vehicle
- **Connectivity & Integration** to the back-end systems
- **Docking & Mounting** solutions to make sure the hardware is mounted safely and allows for greatest uptime and productivity
- **Accessories** such as keyboards, and printers to assist in completing your complete solution
- **Professional Installation** partners to make sure that the equipment is properly installed.
Your Total Mobility Solution starts with a business problem and includes:

- **Software** to solve the business problem for the end user
  - Route Optimization
  - Mileage Reduction
  - Fuel Spend Reduction – Idle Management
  - Preventative Maintenance
  - Vehicle Occupant(s) Comfort & Safety
  - Compliance, Corporate Policy
  - Cyber Protection
  - Communication Platforms (Teams, Zoom)
  - Mobile Apps
  - Distracted Driving
  - Accident Reduction, Elimination
Your Total Mobility Solution starts with a business problem and includes:

- **Hardware** to run the software inside the vehicle
  - Tablet, Laptop, Phone, or Combination
  - Ultra Rugged, Semi Rugged, Consumer Grade, Combination
  - BYOD
  - Android, Windows, iOs
  - Cameras Required
  - Device Obsolescence
  - Operational Assets
Your Total Mobility Solution starts with a business problem and includes:

- **Connectivity & Integration** to the back-end systems
  - Real Time Two Way Communication Flow
  - Preferred Carrier
  - FirstNet
  - GPS
  - Bluetooth
  - Wireless Air Card
  - Router
  - Modem
Your Total Mobility Solution starts with a business problem and includes:

- **Docking & Mounting** solutions to ensure the hardware is mounted safely and allows for greatest up-time and productivity
  - Users Experience, Preferences, Adoption
  - Comfort, Convenience
  - Philosophy of Safety, Risk Management
  - Repurpose Existing Hardware
  - Portability of Device
  - Safety, Uptime, and Productivity are paramount
Your Total Mobility Solution starts with a business problem and includes:

- **Accessories** to assist in completing your mobile solution
  - Keyboard
  - Cameras
  - Radio Controls
  - Lighting
Your Total Mobility Solution starts with a business problem and includes:

- **Professional Installation** ensures all the equipment is properly installed.
  - Deployment plan & rollout
  - National mobile installation
  - In House
  - Outsource Upfitter
Acknowledging Challenges & Business Problems
Corporate Philosophy
Determine Priorities & Budget
Sustainability of Chosen Solutions, Long-term Relevance
Standardization: Onboarding, Training, Support, Resources
Determine Transformation Implementation Team(s)
Establish Benchmarks to Success, Metrics Drive Decisions
Develop Checklist, and Executable Strategic Plan
Bring Solutions Experts in Early

What is Your Vision?
See Our Onsite Demos

Inside:
Vendor Expo Booth

Outside:
Valet Area, Main Entrance